

## Waterloo Housing Group



### About the company.

Waterloo Housing Group recently formed through the merger of Eastern Shires Housing Group, which owned 11,500 properties and the former Waterloo Housing, which managed 5,500 homes. The newly formed group wanted the best solution available for consolidating its accounting structure onto a single system, as well as for dealing with a significantly larger portfolio of properties.

### Setting the strategy.

After merging, the housing group saw a chance to do more than just consolidate its accounting systems—it was also a perfect opportunity to increase visibility and streamline its financial reporting. To choose the most suitable financial solution, the new group compared the capabilities of both the Eastern Shires' and former Waterloo Housing groups' existing systems. They also reviewed the market for other providers. "We have grown organically as well as through the merger, so it was essential that the new group adopted the right solution to sustain and support future growth," says Dermot McRoberts, group finance director, Waterloo Housing Group.

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DERMOT MCROBERTS, GROUP FINANCE  
DIRECTOR, WATERLOO HOUSING GROUP

### Getting business specific.

“After comparing what we already had at Eastern Shires and the former Waterloo Housing groups, plus taking a good look at the market,” says McRoberts, “it was clear that SunSystems, which was adopted at Eastern Shires, would be the best way forward. We wanted a powerful and sophisticated solution that would be easy to use and one which could consolidate the different accounting facilities of the two former housing groups.” SunSystems’ portfolio of integrated financial management and business intelligence applications gives decision-makers a broader perspective along with more power to analyze operational details. For over 20 years, SunSystems’ global, low-risk solutions and rapid, low-cost deployments have helped managers achieve best-in-class financial management through rapidly changing business conditions.

### Seeing results.

Waterloo Housing was impressed with SunSystems’ ability to simplify complex data to refine account management, and create easy and quick reporting for stakeholders. “We were impressed with SunSystems because the solution is robust, scalable, and full of functionality,” McRoberts says. “Other applications seemed rigid whereas Infor’s solution offered greater flexibility. The nature of its design allows it to be moulded to suit different business models, and this was very appealing to us.”

Infor FMS Sunsystems helps you integrate and streamline financial resource management processes from end to end. By doing so, you achieve a reliable, apples-to-apples view of financial performance across your entire enterprise, as well as the flexibility and control you need for adapting to the demands of even the most difficult business environment.

### About Infor.

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